

USE CASE

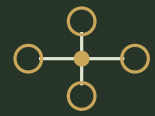
A hybrid approach often works well: own an RGB drone for frequent scouting, and hire multispectral or prescription help for critical windows.

PROVIDER COMPARISON

Provider	Price / acre	Sensor	Deliverables	Turnaround
Provider A				
Provider B				
Provider C				

QUESTIONS TO ASK

- Are you Part 107 current?
- Do you carry drone liability insurance?
- What sensor and index will be used?
- How is multispectral data calibrated?
- What file formats are included?
- Who owns the imagery and derived maps?
- How fast are maps delivered?
- Will you ground-truth or only provide maps?
- Can you create VRT-ready files?
- What happens if weather ruins the flight?
- Do you provide as-applied follow-up?
- For spraying: Part 137 and pesticide credentials?



DELIVERABLES CHECKLIST

- | | |
|-----------------------------------------------------------|------------------------------------------------------|
| <input type="checkbox"/> Orthomosaic map | <input type="checkbox"/> Prescription file |
| <input type="checkbox"/> RGB image set | <input type="checkbox"/> Ground-truth notes |
| <input type="checkbox"/> NDVI / NDRE / index maps | <input type="checkbox"/> Raw data access terms |
| <input type="checkbox"/> PDF report with legend and notes | <input type="checkbox"/> As-applied comparison |
| <input type="checkbox"/> Field boundary files | <input type="checkbox"/> Invoice tied to acres flown |
| <input type="checkbox"/> Zone shapefile | <input type="checkbox"/> Date/time/weather record |

RED FLAGS

- Promises diagnosis from imagery alone
- Cannot explain index, sensor, or calibration
- No insurance or certificate details
- No sample deliverable to review
- Charges for maps that cannot be used in your equipment
- No plan for weather shadows or failed processing

FINAL SCOPE / AGREED PRICE / DATES / DELIVERABLES
